JOB DESCRIPTION

TITLE : SALES EXECUTIVE

LEVEL : RANK AND FILE

DEPARTMENT : SALES

IMMEDIATE HEAD : TEAM LEADER

DEPARTMENT HEAD : SALES MANAGER

DIVISION HEAD : SALES DIRECTOR

JOB SUMMARY:

To generate sales.

JOB RESPONSIBILITIES:

* Generate leads and prospects.
* Responsible for meeting minimum 2 units target sales achievement per month of Aston Martin.
* Prepare daily activity reports.
* Product ambassador of the brand
* Bank prospecting weekly with appropriate documentation.
* Accept other related jobs assigned by management from time to time and can work longer hours.

JOB SPECIFICATION:

1. College Graduate with sales experience.

2. Minimum 3 years experience in the motoring business/sales of high end premium brand vehicles or other related high end lifestyle brands and real estate products.

3. Must have a good network of high end clients for premium products and lifestyle brands.

4. Must have good marketing and selling skills.

5. Must have good verbal and written communication skills.

6. Must be able to work on his own, is a self starter with sales initiative.

7. Must have good prospecting skills for clients.